



ECONOMIC BULLETIN

Preview of RBNZ August 2024 Monetary Policy Statement.

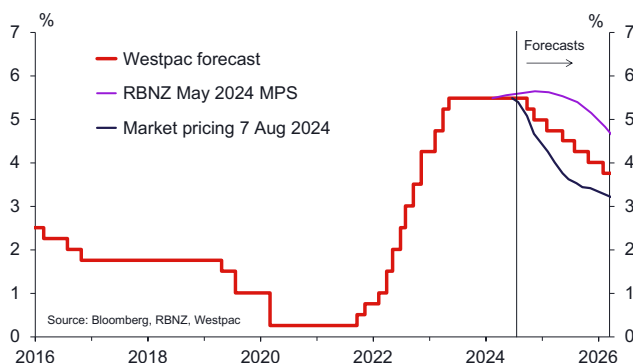


7 Aug 2024 | Kelly Eckhold, Chief Economist | +64 21 786 758 | kelly.eckhold@westpac.co.nz | X: @kellyenz

Nearing the finish line – but not quite there yet

- We expect the RBNZ will leave the OCR at 5.5% at the August *Monetary Policy Statement*.
- We expect a significant revision in the forward view for the OCR consistent with potential easing in October and November, leaving the year end OCR at 5%.
- We also expect significant downward revisions to the 2025 and 2026 OCR profiles.
- We expect significant downward revisions to the RBNZ’s growth projections for 2024.
- The RBNZ’s short term CPI forecasts will likely be reduced, consistent with the downside surprise seen in the June quarter CPI.
- Further out, inflation will continue to fall more slowly – although the CPI may now be forecast at 2% somewhat earlier than in the May *Statement*.

Official Cash Rate forecasts



RBNZ decision and associated communication

We expect the RBNZ to leave the OCR unchanged but deliver a “hawkish cut” to their OCR outlook compared to the relatively hawkish stance taken at the May Monetary Policy Statement.

We think they will be positioning themselves to cut rates in the October and November meetings. They will leave open the option to scale up rate reductions beyond 25 bp should conditions warrant but will be looking to discourage markets from getting too far ahead of themselves.

Recent financial market volatility will be acknowledged but no conclusions will be drawn. They will say their focus will be on any implications for the external demand and exchange rate outlook as opposed to asset markets. We expect they will emphasize they see no current financial stability concerns.

The RBNZ will likely revise down their near-term growth outlook and take comfort from the recent fall in headline inflation. This will be the main motivation for the significant shift in forward outlook compared to the May Monetary Policy Statement. But we expect them to continue to be cautious about the extent of the future fall in inflation given non-tradable inflation remains high and is yet to show signs of quickly normalizing. The RBNZ will be looking for signs in upcoming data of a lift in demand/sentiment either from tax cuts or the significant drop in interest rates (including fixed mortgage rates).

We expect the RBNZ to note that the recent fall in longer term interest rates and the exchange rate has eased financial conditions. They will be comfortable with that given the weaker economic outlook – but these easier conditions will be an important offset in the medium-term view to the near-term economic weakness to be included in their forecasts.

Their forward OCR track is likely to be significantly above current market pricing. Even in a dovish scenario, we think the RBNZ will still suggest the OCR will be above 4% over 2025. But the degree of adjustment we see from them will give us a good sense of what its July reference to “tempering” restriction means.

Today’s labour market data didn’t provide the smoking gun that might have pointed to an imminent OCR cut. Wage growth was in line with RBNZ forecasts in May as was the unemployment rate. The labour market is easing, but no more quickly than in previous forecasts since early 2023 where the range in their forecasts of the unemployment rate at end 2024 has been 5-5.3%

Key developments since the May Monetary Policy Statement.

Overall, a broad range of activity and pricing indicators have pointed to a more favourable inflation outlook compared to what the RBNZ had contemplated at the time of the May meeting. We think the following are the key developments.

- **Inflation (↓):** The CPI rose a less than expected 0.4%q/q in Q2, lowering annual inflation to 3.3% and making it likely that inflation will move back inside the target band in Q3. The RBNZ will likely welcome the lower outcome, as the more favourable narrative will feed back into inflation expectations. However, the RBNZ will be concerned that all the downside surprise was attributable to lower-than-expected prices for tradables (mostly goods), whereas non-tradables (mostly services) prices continued to inflate at a pace that is inconsistent with inflation returning to the midpoint of the target band.
- **Inflation expectations/pricing indicators (↓):** Survey measures of firms’ intentions to raise prices (such as those in the QSBO and ANZ business surveys) have moved markedly lower in recent months to levels that are now just a little above their historical ranges. Direct measures of business and consumer inflation expectations have also continued to move lower.
- **Activity (↓↓):** While GDP grew 0.2% in Q1, in line with the RBNZ’s expectations, high frequency top-down indicators (such as the Business NZ PMIs) suggest that the economy has likely contracted significantly in Q2. Westpac estimates a 0.6% decline in GDP, in sharp contrast to the RBNZ’s forecast of modest growth. And at this stage there is little sign that the economy is going to rebound in Q3. This means that the “output gap” – a key variable in the RBNZ’s inflation forecast framework – is likely to be tracking more negatively than was forecast, implying weaker medium-term term pressures on domestic inflation.
- **Labour market (↓):** The Q2 surveys provided no surprises for the RBNZ, at least as far as the key headline numbers are concerned. The unemployment rate increased to 4.6% and private labour costs increased 0.9%q/q in Q2 – exactly in line with the RBNZ’s May projections. A 1.2% q/q decline in hours worked may have been a downside surprise (the RBNZ does not forecast this series) and may add to the RBNZ’s sense that GDP likely contracted in Q2 (especially as the employer-based QES survey also reported a 0.9%q/q decline in hours paid).
- **Housing market/population growth (↓):** Reflecting the broader malaise in the economy, the housing market has remained weak in recent months with a surplus of listings causing house prices to nudge lower. Meanwhile, the migration cycle appears to be turning down more quickly than the RBNZ had forecast in May, suggesting less support for the housing market than had been suggested by earlier forecasts. Lower mortgage rates and interest rate expectations could be a significant offset, however.
- **Global growth (→):** We doubt the RBNZ’s assumptions for the global growth outlook has changed much in recent months. They may discuss some downside risks to growth in China, especially as far as consumer activity has concerned, and given recent equity market volatility. There has been some softening of activity indicators in Europe of late. The US economy has continued to grow at a steady pace, albeit not sufficient to prevent a gradual uptrend in the unemployment rate. Lower official interest rates offshore could be seen as a supportive factor.
- **Commodity prices (→):** Commodity prices have been a mixed bag since May. Dairy prices are little changed, while meat prices have improved slightly (albeit remaining very low in the case of sheep meat). Log prices have remained low after falling sharply in April, while aluminium prices have fallen sharply.
- **Financial conditions/exchange rate (↑↑):** Financial conditions have eased markedly in recent months as wholesale interest rates have moved to anticipate significant policy easing in both New Zealand and the US. In addition, the trade weighted exchange rate (TWI) currently sits at 69.8, versus the RBNZ’s medium-term assumption of 71.0.

The communications objective.

We think the RBNZ will be aiming to deliver a “hawkish cut” to their OCR outlook while **NOT** cutting the OCR, thus sanctioning some – but not all – of the easing of monetary conditions seen in recent months. They will be setting the scene for cuts in October and November of 50 bp in total and leaving open the option to scale easing either up or down should the data or financial conditions warrant. The RBNZ will be reluctant for the market to run any further ahead of it than it currently is. We suspect the RBNZ has no fixed view on the longer-term path for the OCR given the significant uncertainties ahead.

Scenarios.

We see three main scenarios and one outside scenario:

- Baseline case (50% probability): the RBNZ leaves the OCR unchanged but indicates at least one 25 bp cut and a 50% chance of a further 25 bp cut by year end (this would be represented by a Q4 OCR forecast in the 5.1-5.2% range). The forward profile will likely be revised down such that the OCR will be implied to be between 4.25 and 4.5% by end 2025.
- Hawkish case (30% probability): the RBNZ leaves the OCR unchanged, and the projection implies just one 25 bp cut in November 2024 (i.e., a Q4 OCR forecast in the 5.35-5.45% range). The forward profile would be consistent with 2-3 cuts in 2025 leaving the OCR in the 4.5-4.75% range by the end of 2025.
- Dovish case (15% probability): the RBNZ cuts the OCR by 25 bp and indicates two further 25 bp cuts in 2024 taking the OCR to 4.75% by year end (i.e., a Q4 OCR forecast in the 4.9-5 % range). The forward profile will be revised down to reach short run neutral of around 3.75-4% by end 2025.
- A super dovish case (5% probability): the RBNZ cuts the OCR by 25 bp and indicates a total of 100 bp by end 2024 including one 50-point cut – likely in November. This would see the Q4 OCR forecast in the 4.8-4.9% range. The RBNZ would indicate the possibility of cutting the OCR to their long run neutral level of 2.75-3% by the end of 2025.

Review of the June 2024 labour market reports.

Today’s survey results showed that the labour market is continuing to soften, but no faster or slower than the RBNZ was anticipating. The unemployment rate rose from 4.4% to 4.6% for the June quarter, in line with the RBNZ’s forecast in its May *Statement*. The household survey showed a surprising lift in employment, though

this was most likely payback from the surprisingly weak result in the March quarter. Employment has risen by just 0.6% over the last year, far less than what was needed to absorb the 2.6% growth in the working-age population.

Despite the increasing slack in the labour market, wage inflation has been slow to reflect this. The Labour Cost Index rose by 1.1% for the June quarter, with the annual growth rate actually ticking up slightly to 4.2%. Private sector wages rose by 0.9% for the quarter, in line with the RBNZ’s forecast.

The overall wage index continues to be boosted by pay increases in the health and education sectors, which were agreed by the previous government and implemented in stages. We estimate that excluding these sectors, labour costs rose by 3.4% in the year to June. That pace has slowed from its highs, but is still some way above what would be consistent with the RBNZ’s 2% inflation target. Wage growth will be of interest to the RBNZ, given that much of the remaining ‘stickiness’ in inflation relates to domestic services where labour is a major input cost.

Measures of wage inflation



CONTACT

Westpac Economics Team | westpac.co.nz/economics | economics@westpac.co.nz

Kelly Eckhold, Chief Economist | +64 9 348 9382 | +64 21 786 758 | kelly.eckhold@westpac.co.nz

Satish Ranchhod, Senior Economist | +64 9 336 5668 | +64 21 710 852 | satish.ranchhod@westpac.co.nz

Darren Gibbs, Senior Economist | +64 9 367 3368 | +64 21 794 292 | darren.gibbs@westpac.co.nz

Michael Gordon, Senior Economist | +64 9 336 5670 | +64 21 749 506 | michael.gordon@westpac.co.nz

Paul Clark, Industry Economist | +64 9 336 5656 | +64 21 713 704 | paul.clark@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

DISCLAIMER

Things you should know.

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer.

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures.

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking licence and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the “Order”) or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as “relevant persons”). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for “eligible counterparties” and “professional clients” as defined by the rules of the Financial Conduct Authority and is not intended for “retail clients”. With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

Investment recommendations disclosure.

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- (i) Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a “need to know” policy;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- (vi) steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission (“CFTC”) as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC (“WCM”), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 (“the Exchange Act”) and member of the Financial Industry Regulatory Authority (“FINRA”). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

