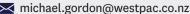


Michael Gordon, Acting Chief Economist

+64 9 336 5670

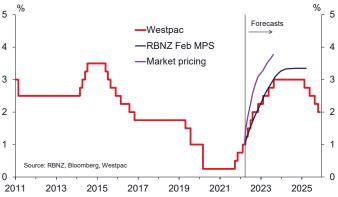




Flying blind.

- We expect the Reserve Bank to raise the Official Cash Rate by another 25 basis points to 1.25% next week.
- As in February, it's likely to be a tough call between a 25bp and a 50bp hike. That won't be helped by the unusually light data flow between reviews.
- The data that we have had suggests that near-term inflation is a growing headache for businesses and households.
- But it also shows that monetary policy moves to date are getting the intended traction via the housing market.
- The RBNZ has given little guidance as to how it might view recent developments. But its decisions to date suggest that the hurdle for larger OCR hikes is quite high.





Next Wednesday's policy decision will be another difficult one for the Reserve Bank. As inflation concerns continue to mount among businesses and the public, the RBNZ will need to decide whether to continue on the path of steady 25 basis point interest rate hikes, or whether it will need to step up the pace with 50 basis point moves.

We come down on the side of a 25bp increase, for next week's review at least. We're certainly not dismissing the case for a 50bp hike - in fact we've given it a thorough airing ahead of every policy review since August last year. The trouble is that there's been a relative paucity of data since the last review for the RBNZ to make a judgement on whether it's on the right track or not. Moreover, the RBNZ has done little to shed a light on how it might view recent developments. In our view, the May Monetary Policy Statement would provide a better opportunity to explain a change of tack, if it were deemed necessary.

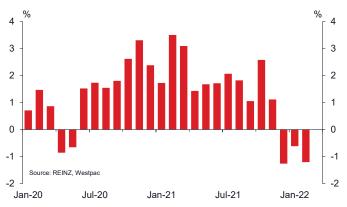
The split of market opinion means that the RBNZ is probably going to rattle financial markets no matter what it does. The majority of economists are with us in predicting a 25bp hike, with a few picking a 50bp move. However, interest rate markets are priced more strongly in favour of a 50bp move (and are getting towards pricing in a peak OCR of 4% of this cycle, which certainly would warrant faster action to reach that mark). A 25bp rate hike next week would clearly disappoint the market. Meanwhile a 50bp move could prompt traders to price in 50bp moves at subsequent reviews as well, which would push longer-term interest rates even higher than they've gone already.

Details.

While there's been some anecdotes and plenty of rhetoric since the last policy review in February, there's been a noticeable shortage of hard data. The most significant release was the December quarter GDP figures, which were stronger than the RBNZ expected, but not hugely so given the circumstances. The RBNZ judged that the economy's potential would take a couple of quarters to rebound from the Delta lockdown, given the ongoing Covid restrictions over that period. The GDP data suggests that rebound was faster than that, but higher potential output does not mean higher inflation pressures.

The other data of note is that house prices have continued to fall, with the REINZ price index down for a third month in February. (We expect the March figures will be released after the RBNZ's decision.) This is important, as housing is the biggest channel through which monetary policy works to dampen inflation pressures. The sharp rises in mortgage rates in recent months are clearly having their intended impact and will continue to do so. This will, however, take time and patience. Nonetheless, what we've seen so far doesn't point to the RBNZ falling behind the curve.

REINZ house price index monthly change, s.a.



Inflation has featured prominently in the news recently, and there's a strong sense that it's weighing heavily on both business and consumer confidence. We don't have fresh data on this – the quarterly CPI release is usually scheduled ahead of the RBNZ decision, but not this time. But the RBNZ will certainly be revising up its near-term inflation forecasts, even with the ameliorating effect of the cuts to petrol excise and public transport fares.

Near-term inflation matters for monetary policy to the extent that it feeds into people's inflation expectations over the longer

term. Expectations are a crucial factor for the RBNZ right now, featuring prominently throughout the February MPS. Yet again, there's little in the way of new data here. The only survey information is from the ANZ's measure for expectations one year ahead, which have risen sharply – and understandably so – but these carry less weight given the relatively short time horizon. Inflation-linked bonds suggest that market expectations for longer-term inflation have picked up a bit since February, though they're still broadly in the 2% range.

Of course, it's not just about data. The RBNZ also needs to consider wider developments in the economic environment. Top of that list is the Russia-Ukraine conflict, which will affect global activity and inflation in ways that we can't fully predict. As we've noted before, the direct effects on New Zealand are likely to be inflationary ones, via higher prices for oil and other commodities.

That means yet another inflation shock in the near term. However, the appropriate monetary policy response to this isn't straightforward. A cost shock such as an oil price spike adds to inflation in the near term, but it also acts like a tax on activity, weighing on demand in other parts of the economy and reducing inflation pressures over the medium term. Indeed, in the past the RBNZ has deemed that the net impact on monetary policy is zero.

Whether that holds true in every situation is debatable. But the key point is that the rise in oil prices is not simply "more of the same" when it comes to interest rates. The problem that the RBNZ has been responding to so far has been one of excess demand, that is, the need to unwind the stimulus that was put in place in response to Covid. We've now added a *supply* shock on top of that, and it's well-known that monetary policy is not suited for dealing with those.

Aside from the difficulty of making sense of current economic conditions, there's the question of the RBNZ's tactics from meeting to meeting. The RBNZ certainly attempted to set out a framework for their thinking in a speech last September, which detailed the conditions under which they would move in small, steady steps – and by implication, the conditions under which they would step up the pace. We'd argue that the latter conditions had been met by November, and again in February, but the Committee's decisions suggest otherwise. In a speech in February, RBNZ Governor Orr referred to current conditions as "business as usual", which suggests a remarkably high threshold for what is "unusual".

So in light of previous decisions, a slowing housing market, falling real wages, an escalating international conflict, uncertainty around how the economy will cope with having to live with Covid for the first time, and a general gap in the data, is now the time to step up the pace of interest rate hikes? We're certainly not ruling out a 50bp hike next week, but we think a 25bp move would be more consistent with the RBNZ's past reasoning.

The May Monetary Policy Statement presents a better opportunity to make the case for bigger interest rate hikes, if needed. Not only will the RBNZ have the benefit of a full forecast round, it will also have fresh reads on inflation (actual and expected), the labour market, two more months' worth of housing data, and at least some notion of how the economy fared as the Omicron wave passed its peak.

Contact the Westpac economics team

Michael Gordon, Acting Chief Economist

+64 9 336 5670

Satish Ranchhod, Senior Economist

+64 9 336 5668

Nathan Penny, Senior Agri Economist

+64 9 348 9114

Paul Clark, Industry Economist

+64 9 336 5656

Any questions email:

economics@westpac.co.nz

Disclaimer

Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, as officiation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support her performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac.co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 1 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking and Insurance Regulatory Commission (CBIRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority wastpac is subject to regulation by the Financial Countd Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596(2014). (Regulation(EU) 596/2014).

Investment recommendations disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

We stpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- Chinese Wall/Cell arrangements;
- physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ("MCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ("the Exchange Act") and member of the Financial Industry Regulatory Authority ("FINRA"). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of related manaria instruments inentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.