# New Zealand Government Budget 2017

25 May 2017

# Having your cake and eating it too

- The 2017 Budget increases spending in a range of areas, including public and social services, as well as much-needed infrastructure investment.
- The Government has introduced a Family Incomes Package to support those on lower and middle incomes. This includes an adjustment to tax thresholds, an increase in Working for Families, as well as increases in accommodation support.
- Firm economic conditions mean that the Government can make these changes while maintaining its focus on longer-term debt reduction and improving the economy's financial resilience.
- The initiatives announced today are likely to support GDP growth over the coming years.
  However, we see a risk that economic growth, and therefore surpluses, may not be as healthy as the Government expects over the course of the next five years.

New Zealand's solid economic performance has left the Government in a favourable position. The 2017 Budget was able to provide for more spending, more money in people's pockets, and still project growing surpluses and falling net debt over the coming years. This was a more generous offering than last year's Budget, which actually cut back the future allowances for operating and capital spending even as the country's population – and the subsequent need for housing, infrastructure and public services – surged well ahead of forecasts.

The major policy initiatives in Budget 2017 were announced in advance or were well anticipated. Changes to the income tax thresholds, and increases in Working for Families payments, superannuation payments and the accommodation supplement will leave more money in people's pockets. Meanwhile, the allowances for operating spending have been raised again, with the lion's share going to core services such as health, education and law and order. And the allowance for infrastructure spending has been raised significantly.

There's a very optimistic view of the economy underpinning the fiscal forecasts. The Treasury expects average GDP growth of 3.1% a year over the next five years. That would actually be a faster pace than the previous five years, when the economy was rebounding from the financial crisis. As we've noted before, it would be highly unusual for growth to accelerate at this advanced stage of the cycle. That may or may not prove to be a serious challenge to the fiscal projections. It's notoriously difficult to draw the link from GDP to tax revenue and spending requirements. Indeed, the story of the last year has been one of much stronger than expected tax revenue despite lower than expected GDP growth. So for now we'll note this as a risk that the next two (non-election year) Budgets could prove to be a bit more austere if growth doesn't live up to the Treasury's lofty expectations.

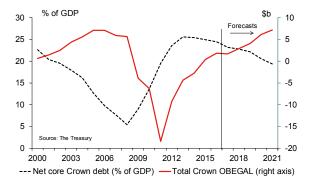
## **Fiscal projections**

The Government's books are in good shape. Firm economic activity and a focus on cost control has seen the operating balance steadily improving since 2011, with surpluses in each of the past two years. This positive trend has continued into the current fiscal year. In fact, the Treasury has upgraded the projected surplus for FY2017 to \$1.6b, compared to a \$0.5b surplus in the Half-Year Economic and Fiscal Update (HYEFU) in December.

The surplus is expected to continue growing over the next few years, but at a more gradual pace than previously assumed. The Government is now forecasting an operating surplus of \$7.2b in 2021, down from the \$8.5b that was forecast in the HYEFU.

A key reason for the more gradual improvement in the operating surplus over the coming years is that Budget 2017 has introduced a Family Incomes Package (described

#### Operating balance (excluding gains and losses)



\$mil % of GDP 80000 Net debt 30 Forecasts % of nominal GDP (RHS) 70000 25 Source: The Treasury 60000 20 50000 40000 15 30000 10 20000 5 10000 0 2007 2010 2013 2016 2019

Net core Crown debt to GDP

below) that includes adjustments to income tax thresholds. While this is assumed to boost activity and spending (which will support growth in tax revenue), the reduction in income tax pulls down core Crown tax revenues by \$6.3b over the forecast period.

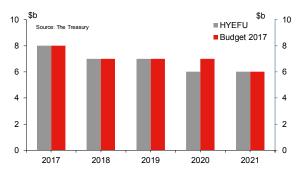
Core Crown expenses are also expected to grow more rapidly than previously assumed. Budget 2017 allows for around \$1.8b of new operating spending expenditure in each of the next four years (up from \$1.5b as previously forecast). On top of this, allowances for new spending in future years have also been increased. This will see core Crown spending rising to 28.8% of GDP in FY2017, before easing back to 27.5% of GDP in FY2021.

Despite the increase in spending, firm economic conditions mean that the Government continues to forecast a decline in debt levels. As a share of nominal GDP, core Crown debt is still forecast to fall below 20% in FY2021, though by slightly less than previously assumed. As already announced, the Government is aiming to reduce net debt to 10-15% of GDP by 2025.

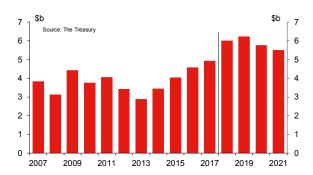
## Policy initiatives

The 2017 Budget aims to deliver increased investment in public services and infrastructure, as well as a boost to household incomes (particularly those on lower to middle incomes). Its key initiatives include direct support for family incomes, increased spending on infrastructure and social

#### Bond issuance forecasts, Budget vs HYEFU



#### Net capital spending (June years)



services, and measures aimed at building the economy's financial resilience.

## Family Incomes package

The big policy announcement in Budget 2017 was the introduction of a \$2b Family Income Package targeting those on low to middle incomes. This package comes into effect from 1 April 2018. It has four key parts:

- Income tax thresholds are being increased. The current \$14,000 threshold will be increased to \$22,000, and the current \$48,000 threshold will increase to \$52,000. In terms of cash in hand, those earning more than \$22,000 will now get an extra \$11 per week, rising to \$20 per week for those earning more than \$52,000.
- 2. The Independent Tax Earners credit of up to \$10 per week is being removed. This was available to those on lower incomes without families. But its removal will be offset by the change in tax thresholds.
- 3. Working for Families payments for those with children under 16 will be increased to the same level as those with older children. This will affect around 310,000 families.
- Accommodation supplements will be increased for families and students. These limits have not been updated since 2005, and the change will benefit around 136,000 lower income households.

In addition to the policy changes themselves, there will be flow-on effects for superannuitants due to the link between after-tax wages and NZ Superannuation. The couples rate for superannuitants will increase by \$13/week from 1 April.

### Other initiatives

In addition to the Family Incomes package, Budget 2017 makes allowances for increased spending in four key areas.

- Public services: \$7b including spending on health services, education, law and order, and social services.
- Infrastructure: Around \$4b of spending is planned. This includes spending on roading in Kaikoura, rail networks, and schools.
- Business growth agenda: \$1b. This includes \$373 million as part of the Innovative NZ program, as well as spending to support increased trade, the tourism sector, and the film industry.
- Social investment: \$321m social spending to support those in need including mental health support and support for vulnerable children.

One of the Government's key aims in recent years has been to build the economy's financial resilience to adverse economic events (like the financial crisis in 2008/09) and natural disasters such as earthquakes. The main way it has tried to do that is through a gradual reduction in Government debt, and this is set to continue for the foreseeable future. In addition, the Government today announced that from 1 November this year, EQC premiums for homeowners will increase from 15c to 20c per \$100 of cover. These additional funds will be used to replenish the National Disaster Fund. This change will see homeowners' EQC premiums increasing by \$69 per year.

## Capital spending and infrastructure

One of the Government's key priorities is investing in infrastructure, and they've announced \$11b in new capital spending over Budgets 2017 to 2020 on top of existing plans. This includes \$4b of new spending in Budget 2017. At least some of this ramp-up in capital spending is in response to higher than expected population growth. But the greater part of it appears to be a long overdue catchup on investment in the nation's infrastructure, which was put off in the lean years after the Global Financial Crisis. Auckland is a case in point: it was always expected to be the fastest-growing region, and its population growth over the last ten years hasn't greatly exceeded forecasts.

The lion's share of the new infrastructure spending introduced in Budget 2017 of this relates to transport infrastructure (around \$1.8b). This includes the reinstatement of State Highway One near Kaikoura, other work on state highways, as well as rail infrastructure in Auckland, Wellington and elsewhere.

Other large areas of spending include prison capacity (\$763m), defence (\$576m), schools and classrooms (\$392m), and health facilities (\$150m).

# **Economic implications**

The 2017 Budget is generally more stimulatory than last year's effort. Much of this stimulus was well signalled, and is already incorporated into the forecasts behind our recently-released Economic Overview. The \$2b increase in the capital spending allowance was announced earlier this month, and the Government has long been signalling some form of reduction in personal income taxes.

Some of the announced increases in spending, particularly around infrastructure, are simply necessary for the economy's continued functioning. Five years ago, investing in infrastructure may not have seemed a high priority – the Budget was deep in deficit, net migration had turned negative, and Christchurch was reeling from two major earthquakes. But things have changed dramatically since then. Strong net migration has pushed population growth well above forecasts over the last few years, and a significant catch-up spend on infrastructure is now required.

The pickup in government spending comes at a useful time, when we expect some private sector sources of growth to be waning (as detailed in the Economic Forecasts section). For that reason, we don't think that this Budget will put significant upward pressure on inflation or interest rates.

# Policy announcements in a nutshell

Policy	Value over 4 years to June 2021	Capital	Comment
Spending initiatives	\$m		
Business Growth Agenda	1,001	56	\$373m for the Innovative NZ program including funding for science and innovation, economic development and training. Also spending on fisheries management systems, biosecurity and climate change work.
Investing in Public	5,444	82	Increased spending on health services (\$3.9b), education (\$1.1b), and justice (1.2b). There is also increased spending on social development, social housing and services for vulnerable children.
Infrastructure for a Growing Economy	154	3,782	\$4b of spending was announced in the 2017 Budget, with significant additional increases planned in future Budgets. Key areas of spending in Budget 2017 include state highways around Kaikoura (\$812m), rail infrastructure (\$984m), as well as spending on schools/ class rooms (\$392m), health assets (\$150m), prisons (\$763m) and defence (\$576m).
Māori Development	93	-	Includes support for Whanau Ora (\$10m), Māori Language initiatives (\$21m), and spending to support tourism activity (\$10m).
Other	566	277	Spending in a range of areas including investment by RNZ (\$11m), heritages and conservation projects.
Contingencies	412	93	-
Revenue and Savings	-576	-312	Various measures.
Budget 2017 Net Package	7,093	3,977	
Care and Support Work- ers Pay Equity Settlement	1,541	_	Funding boost for care and support workers.
Total	8,634	3,977	

# Budget 2017 family incomes package

\$m	2017/18	2018/19	2019/20	2020/21	
Tax Reductions	486	1,896	1,895	1,976	
Working for Families	97	373	318	310	
Accommodation Supplement	87.6	361.6	380.3	399.7	
Accommodation Benefit	6.3	19.5	19.5	19.8	
Transitional Fund*	1.1	0.5	0.4	0.3	
Consequential Impacts (Flow on to superannuitants)	(74.3)	(575.2)	(760.9)	(693.7)	
Total	603.6	2,075.3	1,852.3	2,012.0	

\* This is a payment to those who may be adversely affected by the other policy changes.

# **Economic Forecasts: The Treasury and Westpac**

The Treasury's economic growth forecasts are substantially stronger than in last year's Budget, driven by population growth, investment, consumption and exports. The Treasury expects real GDP growth to average 3.1% over the next five years, peaking at 3.8% in the June 2019 year. The pace of growth slows in the outer years as net migration falls back towards its long-run trend.

Nominal GDP, cumulatively over the next five years, is forecast to be \$23.9b higher compared to the December HYEFU, driving a significant increase in the tax revenue forecasts.

Interestingly, the Treasury appears to regard this pace of growth as being close to the economy's potential. The projected output gap remains near zero, and inflation settles close to the Reserve Bank's 2% target midpoint, over the next four years.

In contrast, we expect real GDP growth to average 2.6% over the next five years. We see two key points of difference in the forecasts. The first is residential investment: the Treasury is forecasting nationwide growth of almost 9%

### Economic Forecasts: The Treasury and Westpac

in each of the 2019 and 2020 years, at a time when the Christchurch quake rebuild will be winding down. The need to build more homes in the rest of the country, particularly in Auckland, no doubt underpins this forecast. But we are more sceptical about the industry's ability to ramp up activity to those levels.

The other factor is that we think the current slowdown in the housing market will 'stick' this time, as mortgage rates rise further from their lows. In contrast, the Treasury expects house price inflation to re-accelerate to 7.8% over the next year. In our view, a sustained housing slowdown will undercut households' willingness to spend over the next few years.

That said, we're not forecasting a marked slowdown in spending growth, as there are still some positive factors on the horizon such as the tax cuts and a rebound in incomes in the more dairy-intensive regions. But with household consumption making up about 60% of GDP, even a modest difference in growth forecasts has meaningful implications for the wider economy.

	Actual	Treasury					Westpac				
March years	2016	2017	2018	2019	2020	2021	2017	2018	2019	2020	2021
Real GDP growth*	2.4	3.1	3.5	3.8	2.9	2.4	2.8	3.1	3.0	2.0	2.1
Annual CPI inflation	0.4	1.8	1.6	2.1	2.2	2.1	1.9	1.6	2.2	2.2	2.2
Unemployment rate**	5.0	5.0	5.0	4.6	4.3	4.3	5.0	4.8	4.9	5.1	5.3
Nominal GDP growth*	4.2	6.2	4.8	5.4	5.0	4.2	6.1	3.7	4.6	3.9	3.7
90-day interest rate***	2.4	2.0	2.0	2.7	3.4	3.9	2.0	2.0	2.5	2.5	2.9
TWI exchange rate***	73.6	76.1	76.6	76.9	76.7	74.7	75.2	75.8	74.1	72.9	72.4

\*Annual average % change, \*\*June quarter, seasonally adjusted, \*\*\*June quarter

# **Contact the Westpac economics team**

Michael Gordon, Acting Chief Economist +64 9 336 5670 Satish Ranchhod, Senior Economist +64 9 336 5668 Shyamal Maharaj, Economist +64 9 336 5669 Any questions email: economics@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

# Disclaimer

#### Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

#### Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

#### **Country disclosures**

**Australia:** Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

**New Zealand:** In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either

Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac. co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

**UK:** The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BRO0106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the

# **Disclaimer** continued

Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

### Investment Recommendations Disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce. Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- (i) Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a "need to know" policy;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- (vi) steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. selfregulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.