

Stronger than it looks

December quarter 2014 labour market review

- Although unemployment unexpectedly rose in December, conditions in the labour market have actually remained firm.
- The increase in unemployment was due to increasing numbers of people entering the labour market, which has pushed labour force participation to a record high.
- Labour demand remained firm, with strong growth in numbers employed.
- While employment has been growing at a firm pace, wage inflation has remained soft, and is likely to remain so for some time.
- Overall, today's data is consistent with an economy that is growing at a firm pace, but with limited inflation, indicating that the RBNZ can remain on the side-lines for some time yet.

Unemployment unexpectedly increased...

The unemployment rate increased by more than expected in the December quarter, rising from 5.4% to 5.7% (in contrast to market expectations for a modest fall to 5.3%). But rather than reflecting weakness in the underlying economy, the increase in the unemployment rate is actually a symptom of New Zealand's strong economic outlook. This has encouraged more people to enter the labour force from both on- and off-shore, resulting in the labour force growing by a massive 76,000 people over the past year. We've also seen the participation rate rising to a record 69.7%, with particularly large increase in participation by younger workers, aged 15 to 25.

...but conditions in the labour market have actually remained firm...

Looking at employment and labour demand gives us a clearer picture of what's happening in the economy, and highlights the strength of the domestic economy. The HLFS showed that the number of people employed rose by 1.2% in the December

	Quarter	Quarterly actual		Quarterly expected	
	2014 Q3	2014 Q4	Market	Westpac	2014 Q4
Household Labour Force Survey					
Unemployment rate (s.a.)	5.4	5.7	5.3	5.3	-
Employment (s.a.)	0.8	1.2	0.8	0.9	3.5
Participation rate (s.a.)	69	69.7	69.1	69.2	-

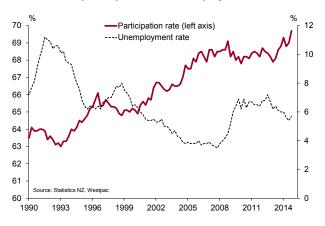
Quarterly Employment Survey							
FTE employment (s.a.)	0.5	0.6	-	0.5	3.3		
Hours paid (s.a.)	0.1	0.7	-	0.9	3		
Private ave hourly earnings, ord time	1.5	0.5	0.3	0.3	2.7		

Labour Cost Index							
All sectors, ordinary time	0.5	0.5	-	0.5	1.7		
Private sector, ordinary time	0.5	0.5	0.5	0.5	1.8		
Private, all salary & wage rates	0.5	0.5	0.5	0.5	1.8		

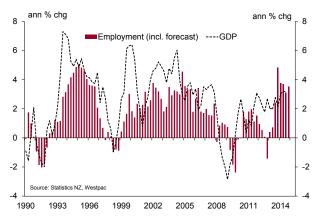
quarter, to be up 3.5% for the year. This resulted in the proportion of the population that is in employment rising to its highest level since 2008. Strength in the labour market was echoed in the employer-based Quarterly Employment Survey (QES) which showed the number of full-time equivalent employees rose 0.6% for the quarter, to be up 3.3% over the year. There was also solid growth in labour hours over the past year.

This strength in employment is consistent with the economy continuing to expand at a healthy pace. Looking across the economy, the construction sector continues to be a significant engine of jobs growth, with numbers employed in the sector rising by around 25,000 over the past year. There was also firm growth in the professional services, and government sectors. By region, jobs growth has been centred on Auckland, Waikato, Canterbury and the Bay of Plenty.

Labour force participation and unemployment



Employment and GDP



...with continued strength expected over the coming year

Looking forward, we may see some volatility in headline labour market figures over the coming quarters following the sharp movements in the December quarter. In particular, some of the strong increases in participation at the end of 2014 may prove to be transitory (participation estimates are notoriously volatile, particular for younger workers), and this could swing estimates of the unemployment rate around a bit. However, the underlying outlook for the labour market is positive. Strong growth in domestic activity is expected over the coming year, and this will encourage continued gains in employment. Consistent with this, surveys of businesses' hiring intentions picked up in late 2014.

Wage inflation remains subdued...

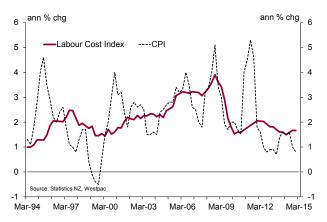
But despite solid growth in employment, wage inflation has remained stubbornly low. Our preferred measure of wage inflation, the private sector ordinary time Labour Cost Index, increased 0.5% to be up 1.8% for the year. Wage inflation has not shown any material pick-up since the financial crisis, and there has been particular softness in public sector wages.

...but households' purchasing power is increasing

As we've noted before, it's important to put current low wage inflation in context. During the mid-2000s when New Zealand had strong growth in nominal wage rates, we also had high rates of general inflation that eroded households' purchasing power. In recent years, while we've had low wage inflation, we've had even lower consumer price inflation. This has meant that cost of living adjustments to wages have been limited.

Looking at the broader QES measures of earnings, we see that in real terms (that is, adjusted for changes in purchasing power) households' average hourly earnings have risen by around 2% over the past year. Limited price increase for many goods and services, as well as outright declines in the prices of goods such as petrol, have effectively put money back in consumers' pockets. This helped support strong growth in spending in the final quarter of 2014.

LCI and CPI



RBNZ to remain on hold for time

Today's labour market data reinforces our expectations that the RBNZ will keep rates on hold for some time. Employment and GDP have been growing at a firm pace, and the outlook for both is positive. However, this has yet to generate significant inflation. This is giving the RBNZ time to wait and see how the economy responds to the significant forces that it is currently being buffeting by, including continuing volatility in the global economy and dry conditions domestically.

Market reaction

Despite the surprise on the headline unemployment rate, market reaction to today's data was limited. This is consistent with the underlying strength of the employment data, which helped to offset concerns about the lift in the unemployment rate.

Satish Ranchhod

Senior Economist

Westpac economics team contact details

Dominick Stephens, Chief Economist +64 9 336 5671

Michael Gordon, Senior Economist +64 9 336 5670

Felix Delbrück, Senior Economist +64 9 336 5668

Satish Ranchhod, Senior Economist +64 9 336 5669

Any questions email: economics@westpac.co.nz

Disclaimer

Things you should know: Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at www.cleanenergyregulator.gov.au as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

Additional information if you are located outside of Australia

New Zealand: The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

U.K.: Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website, website content and, in each case, any copies thereof may not be taken. transmitted or distributed, directly or indirectly into any restricted jurisdiction.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.