

# Faster but slower

## Preview of June 2015 quarter GDP (17 Sep, 10:45am) and current account (16 Sep, 10:45am)

- We estimate that GDP rose by 0.7% in the June quarter, as some of the temporary factors that weighed on March quarter growth were unwound.
- However, the economy's momentum has clearly slowed compared to last year.
- We expect the current account deficit to widen to 3.8% of GDP, with rising tourist spending providing only a small offset to weak dairy export prices.

	Mar 15 actual	Jun 15 Westpac f/c
<b>Balance of Payments (16 Sep)</b>		
Current account balance \$m, s.a.	-1,779	-2,420
Annual balance \$m	-8,604	-9,080
Annual balance % of GDP	-3.6	-3.8
<b>GDP (17 Sep)</b>		
Quarterly % chg	0.2	0.7
Annual % chg	2.6	2.6
Annual average % chg	3.2	3.0

The June quarter national accounts will be released next week. We expect the results will support our view that the New Zealand economy, while still holding its own, is losing momentum as dairying income plunges and the Christchurch rebuild tops out. Our forecast of a 0.7% rise in GDP (Thursday) partly reflects the reversal of some short-lived factors that depressed growth in the March quarter. However, the underlying pace of growth has clearly slowed since last year. The current account deficit (Wednesday) is likely to widen further as it captures the downturn in dairy export prices, a process that will probably take another year to fully play out.

We should note that Statistics NZ incorporates annual revisions and updates to both of these series in the June quarter releases. So the margin of uncertainty around our forecasts, especially in terms of the annual totals, is a little wider than usual.

### Q2 GDP, 17 September

Our forecast of a 0.7% increase in GDP for the June quarter follows a surprisingly weak 0.2% rise in the March quarter. That previous weakness was partly due to three temporary factors over the quarter. First, milk production fell by 3.6% as drought gripped much of the South Island. Second, mining output fell sharply due to a partial shutdown at the Tui oil field while a new well was drilled. Third, low lake levels saw electricity generation shift away from more efficient hydro generation over the December and March quarters.

All of those factors were more than fully reversed in the June quarter. A strong end to the dairying season in the North Island meant that milk production rose by an estimated 8% in seasonally adjusted terms. The Tui oil field has returned to full operation, and in fact recorded its highest quarterly output in four years. We've conservatively assumed a 5% rise in overall mining activity, given that rising oil production may be countered by a further decline in exploration. And hydro's share of electricity generation has risen sharply.

Removing these volatile items would suggest an underlying growth pace of about 0.4% for each of the last two quarters – not recessionary, but a meaningful slowdown compared to last year, when annual growth topped 3% for the first time since the global financial crisis. What’s more, some of the detailed data we’ve used to prepare our forecast give us cause for concern. The sharp fall in business investment that we saw in the March quarter doesn’t appear to have been reversed, and wholesale trade and manufacturing (aside from dairy) have declined for two straight quarters. These are areas that touch on many parts of the economy.

As we saw in the building work survey earlier this month, the construction sector remains an important contributor to growth at the national level. However, homebuilding in Canterbury is now clearly past its peak; the growth is now being driven by commercial buildings and Auckland housing.

### Q2 current account, 16 September

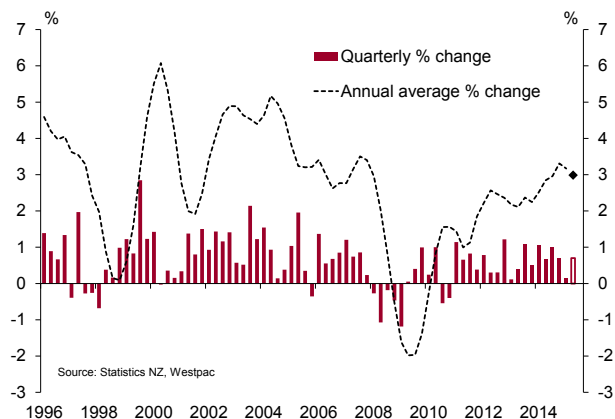
We expect the annual current account deficit to widen from 3.6% to 3.8% of GDP. That’s not a particularly alarming level in light of the history of New Zealand’s current account deficit. However, reporting the balance on an annual basis means that it tends to reflect market developments with a substantial lag. The plunge in dairy prices to date means that the annual deficit is destined to keep widening further over the next year, peaking at 5.7% of GDP before receding again.

We expect the goods trade balance to have moved further into deficit in seasonally adjusted terms. While the terms of trade improved over the quarter – another lagging reflection of dairy prices – we believe that trade volumes more than offset this, with a fall in export volumes and a small rise in imports. In contrast, we expect a further increase in the trade surplus for services, as tourist spending continues to surge.

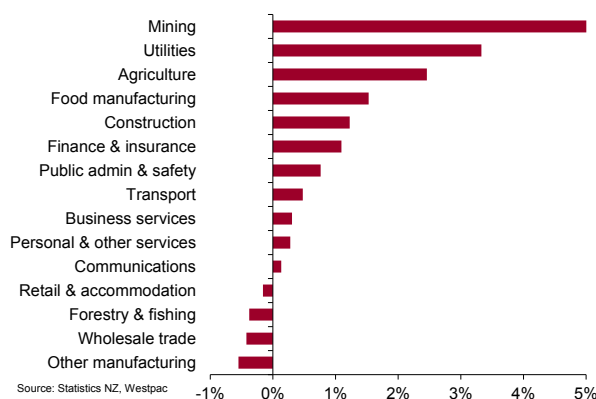
We expect the investment income deficit to widen compared to the March quarter, on stronger earnings for foreign-owned companies in New Zealand. However, with an even larger deficit from the June 2014 quarter dropping out of the calculation, we expect the annual deficit to narrow slightly.

**Michael Gordon**  
Senior Economist

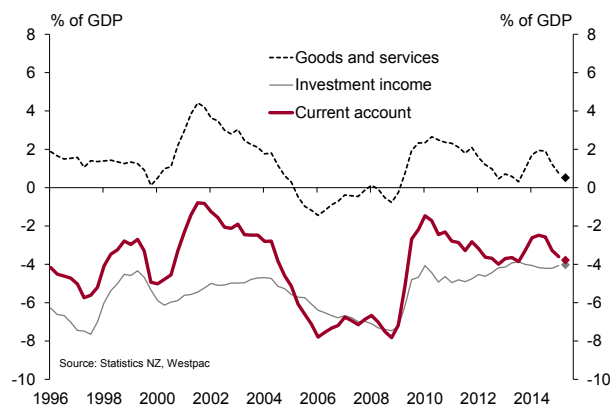
### Production-based GDP growth



### Q2 GDP growth by sector



### Annual current account balance



## Westpac economics team contact details

**Dominick Stephens**, Chief Economist  
+64 9 336 5671

**Michael Gordon**, Senior Economist  
+64 9 336 5670

**Felix Delbrück**, Senior Economist  
+64 9 336 5668

**Satish Ranchhod**, Senior Economist  
+64 9 336 5669

**David Norman**, Industry Economist  
+64 9 336 5656

Any questions email:  
economics@westpac.co.nz

## Disclaimer

**Things you should know:** Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at [www.cleanenergyregulator.gov.au](http://www.cleanenergyregulator.gov.au) as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

### **Additional information if you are located outside of Australia**

**New Zealand:** The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address [www.westpac.co.nz](http://www.westpac.co.nz). Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at [www.westpac.co.nz](http://www.westpac.co.nz).

**China, Hong Kong, Singapore and India:** Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

**Disclaimer continued overleaf.**

## Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

**U.K.:** Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as “relevant persons”). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for “eligible counterparties” and “professional clients” as defined by the rules of the Financial Services Authority and is not intended for “retail clients”. With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website, website content and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction.

**U.S.:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission (“CFTC”) as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC (“WCM”), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 (“the Exchange Act”) and member of the Financial Industry Regulatory Authority (“FINRA”). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.