

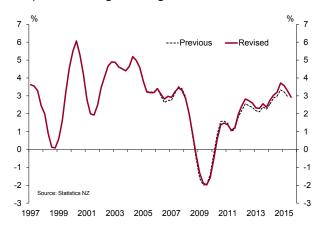
# A new hope? GDP rose 0.9% in Q3

- GDP grew by 0.9% in the September quarter, in line with our forecast and slightly ahead of market expectations.
- The latest quarter provides a partial offset to the weak outturns over the first half of the year.
- Services and manufacturing accounted for most of the bounce, while agriculture and construction were soft.
- Data revisions revealed that growth over the previous two years was stronger than thought.
- But this also magnifies the degree to which economic growth has slowed this year, even more so in per capita terms.

#### Key results

	Actual	Previous	Q3 forecasts	
	Q3	Q2	Westpac	Market
GDP q/q	0.9	0.3	0.9	0.8
GDP ann % chg	2.3	2.4	2.4	2.3
GDP ann avg % chg	2.9	3.3	2.7	-

#### GDP, annual average % change



The September quarter GDP report was widely expected to provide a new chapter in the New Zealand economy's ongoing saga, with growth reawakening after a dormant patch in the first half of this year. And while today's release certainly delivered on that front, it actually proved to be more compelling as a 'prequel', retelling past events in a new light.

With that force(d) analogy out of the way, let's look at the details. GDP grew by 0.9% in the September quarter, right on our forecast but ahead of the median market expectation of 0.8% and well ahead of the 0.6% forecast by the Treasury and the Reserve Bank. The strength in the latest quarter goes some way toward making up for the surprisingly soft outturns in the two previous quarters (June quarter growth was revised down a touch to 0.3%, taking it even further from what we initially expected).

More interestingly, the annual round of benchmarking and revisions led to a substantial upgrade to the economy's pace of growth over 2013 and particularly 2014. That new profile actually fits better with the acceleration in New Zealand's population growth over that time. But it also paints the economy's underperformance this year in an even harsher light. Our view is that the pace of growth will remain modest, with the gradual winding-down of the Christchurch rebuild and a possible drought providing further challenges next year.

## **Details**

The production measure of GDP grew by 0.9% in the September quarter. Economic activity was more domestically-oriented this time, with services accounting for most of the growth. Many of the sectors that recorded the largest gains – such as transport, wholesaling and retailing – were the same ones that were notably soft in the previous quarter.

Food manufacturing was the standout, with a 4.7% increase. Some of this was driven by meat processing, with an unusually high number of dairy cows being sent to slaughter in response to the low expected dairy payout and possibility of drought this season. However, there were also strong gains in fruit and beverages.

Business services were supported by growth in legal and accounting services, and a lift in real estate services as homebuyers rushed in ahead of the new property investment regulations that came into force in October.

Agricultural output fell by 1.5%, with 6% drop in milk production due to dairy farmers scaling down and poor pasture growth at the start of the new season. Forestry contracted for a third straight quarter – another sector scaling back in response to low world prices.

The biggest sour note for the quarter was an unexpectedly large 2.9% fall in construction. This was largely due to a drop in heavy and civil construction, which is quite volatile and difficult to track.

### **Data revisions**

The revisions to history confirm that the economy had a belter over 2014, with annual growth revised up from 3.3% to 3.7%. While this is a positive development, to some degree it deepens the conundrum faced by the Reserve Bank: with growth so strong, why has inflation been so subdued?

Part of the answer is that solid GDP growth needs to be seen in the context of very strong population growth. Led by a sharp upturn in net migration, New Zealand's population growth accelerated from 0.9% in 2013 to 1.6% in 2014. In that light, the economy's performance in recent years reflects an acceleration in both actual and potential growth.

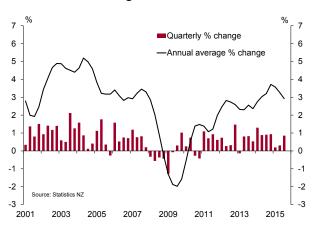
As for the year to date: with GDP growth slowing to around a 2% annualised pace, and with population growth also pushing towards 2%, we've effectively slowed to zero growth in per capita terms. So it's not surprising that domestic inflation pressures have remained soft, and the unemployment rate has reversed course and headed higher this year.

Another part of the answer is that the economy has suffered more of an income shock, via a sharp decline in world prices for our dairy exports. Real gross national income – an alternative calculation that accounts for shifts in the terms of trade – fell by 0.2% in per capita terms, and is down 0.4% in the last year. And in light of the recent discussion of nominal GDP growth as an alternative target for the RBNZ, it's worth noting that this measure has also slowed sharply, from 5.1%yr in 2014 to 2.7%yr today.

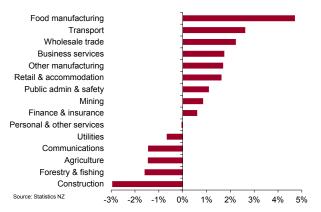
#### **Michael Gordon**

Senior Economist

## **Production-based GDP growth**



### Q3 GDP growth by sector



# Westpac economics team contact details

**Dominick Stephens**, Chief Economist +64 9 336 5671

**Michael Gordon**, Senior Economist +64 9 336 5670

**Satish Ranchhod**, Senior Economist +64 9 336 5668

**Anne Boniface**, Senior Economist +64 9 336 5669

**David Norman,** Industry Economist +64 9 336 5656

Any questions email: economics@westpac.co.nz

## Disclaimer

Things you should know: Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at www.cleanenergyregulator.gov.au as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

#### Additional information if you are located outside of Australia

**New Zealand:** The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

# Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

U.K.: Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website, website content and, in each case, any copies thereof may not be taken. transmitted or distributed, directly or indirectly into any restricted jurisdiction.

**U.S.:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not be subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.