

Something to worry about

Q4 Current account deficit at 5.0% of GDP

- The widening current account deficit is symptomatic of economic imbalances re-emerging.
- The current account deficit widened by 0.3 percentage points to 5.0% of GDP in the 2012 year, slightly more than market and our expectations.
- We expect the deficit to widen to over 6% of GDP over the next couple of years as the drought weighs on export volumes, imports rise as the Christchurch rebuild continues to ramp up, and foreign-owned firms become more profitable.
- A further \$1.4bn of Canterbury earthquake insurance claims were settled over the quarter, taking the total of settlements to date to \$8.0 billion. At the current pace, the \$9.9billion of outstanding claims will be settled by the second half of 2014.

After a temporary reprieve in the September quarter the current account deficit is widening once again. This is a worrying symptom of New Zealand's two-speed economy and re-emerging imbalances.

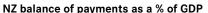
The economy is clearly improving – but the driver is domestic demand. The Canterbury rebuild is driving activity higher as are rising house prices, while household spending and business confidence are on the up.

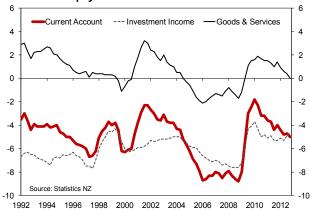
Meanwhile, the export sector is struggling with the high exchange rate and now drought. All this adds up to an economy taking two steps forward and one step sideways.

Many businesses will enjoy the improvement in the domestic economy. And markets will continue to look favourably upon New Zealand compared to our international peers. But we worry-pants economists will fret about worsening economic imbalances such as the current account deficit, the household debt to income ratio (which is rising), overvalued house prices, and the overvalued exchange rate. Eventually, New Zealand's 'borrow and spend' ways may get it in trouble.

Detail

The current account deficit widened to \$2.7bn in seasonally adjusted terms in the December quarter. This was slightly larger





Current account components (\$millions)

	Dec-11	Mar-12	Jun-12	Sep-12	Dec-12
Goods Balance (s.a.)	994	166	352	131	341
Services Balance (s.a.)	-54	-226	-201	-280	-405
Balance on Investment Income	-2,897	-2,305	-2,811	-2,213	-2,462
Balance on Current Transfers	-21	-160	-106	-147	-84
Current Account Balance (s.a.)	-2,006	-2,553	-2,795	-2,528	-2,655
Annual Current Acount Balance	-8,268	-9,033	-10,087	-9,861	-10,509
Annual CAB, % of GDP	-4.0	-4.4	-4.8	-4.7	-5.0

than we expected, with the goods and services balance not quite as strong as we had pegged. The remaining detail was broadly in line with our expectations, with a rise in profits by foreign-owned companies in New Zealand, after a temporary dip in September, driving much of the wider deficit.

As a proportion of GDP, the current account deficit widened to 5.0% in the December quarter from 4.7% in September. The deficit now stands around 3.2 percentage points higher than its recent low of 1.8% in March 2010.

The seasonally adjusted balance on goods improved to a surplus of \$341m, up \$210m from the September quarter as a fall in import values outweighed a fall in export values. The fall in import values was largely due to a fall in the volatile transport equipment category.

On the services side, lower exports drove a wider deficit, despite an increase in tourist numbers over the quarter. Chinese tourist arrivals are increasing at a rapid pace. This market is still in a maturing phase with many groups adding New Zealand on to the end of a visit to Australia. We expect the numbers of arrivals to continue to rise, but at the same time we expect more visits to be directly to New Zealand, particularly as direct flights increase, and thus for the value of Chinese tourism market to increase.

Over 2013, we expect the Canterbury rebuild will generate further demand for imports. At the same time, exports will be held back by the drought. Overall, we expect the goods and services balance to remain in deficit, and, in fact, widen.

The deficit on investment income widened by \$249m compared to the September quarter, as profits earned by foreign-owned New Zealand companies increased. However, the proportion of profits retained in New Zealand has doubled compared the previous quarter.

We expect the income deficit to also widen over 2013. With growth improving, profits of foreign-owned New Zealand firms should increase. Moreover, we expect interest rates to rise from late this year, increasing interest payments to overseas lenders.

Estimated earthquake reinsurance claims were revised up from \$17.6bn to \$17.9bn. Another \$1.4bn of claims were settled in the December quarter, leaving \$9.9bn outstanding claims. If the current pace of settlement continues, the \$9.9billion of outstanding claims will be settled by the second half of 2014. Anticipation of these claims may be one factor keeping the NZD high.

Market implications

There was a very brief 10 pip fall in the NZD against the USD, which was quickly retraced.

There are no obvious implications for tomorrow's GDP release. Net exports probably made a slight positive contribution to growth, but much of the observed rebound in the Q4 data was in domestic activity.

Nathan Penny

Economist

2 March 2013

Westpac Economics Team Contact Details

Dominick Stephens, Chief Economist Michael Gordon, Senior Economist Felix Delbrück, Senior Economist Nathan Penny, Economist Ph: (64-9) 336 5671 Ph: (64-9) 336 5670 Ph: (64-9) 336 5668

Ph: (64-9) 336 5669

dominick_stephens@westpac.co.nz michael_gordon@westpac.co.nz felix_delbruck@westpac.co.nz nathan_penny@westpac.co.nz

Disclaimer

This information has been prepared by Westpac Institutional Bank, a division of Westpac Banking Corporation, ABN 33 007 457 141 incorporated in Australia ("Westpac") and is current as at [29 January 2013]. It is subject to change without notice but Westpac is not obliged to update or correct it. Recipients should not forward or reproduce (in whole or part) this information unless Westpac consents however Westpac accepts no liability for the actions of third parties in this respect. This information does not constitute investment advice or an offer to subscribe for any financial instrument or to enter into a legally binding contract. It has been prepared without taking account of your personal objectives, financial situation or needs. You should seek your own independent legal and/or financial advice before proceeding with any investment decision. Any forecasts given are predictive only and past performance is not a reliable indicator of future performance and may be affected by known or unknown risks and uncertainties. Except to the extent that such liability under any law cannot be excluded, Westpac makes no representation or warranty, express or implied, and does not assume any responsibility or liability for this information or any errors or omissions to it.

The distribution and use of this information may be restricted by law in certain jurisdictions. Persons who receive this information should inform themselves about them and observe any such restrictions:

If you are reading this in New Zealand: Westpac's current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained from any branch of Westpac New Zealand Limited or free of charge, at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement.

If you are reading this in the United Kingdom: Westpac Banking Corporation is registered in England as a branch (branch number BR000106) and is authorised and regulated by The Financial Services Authority. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised and regulated by The Financial Services Authority. This communication is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this document relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this document or any of its contents. In the same way, the information contained in this document is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on this document to any third party. In particular this communication and any copy of it may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. If you are reading this in Australia: This document is provided to you solely for your own use and in your capacity as a wholesale client of Westpac. Australian customers can obtain Westpac's financial services guide by calling 132 032, visiting www.westpac.com.au or visiting any Westpac Branch.

If you are reading this in Singapore: This document is provided to you solely for your own use and in your capacity as a wholesale client of Westpac. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Regulatory Banking Commission.

If you are reading this in the United States: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ("WCM"), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). If this report is distributed in the United States, such distribution is done under Rule 15a-6 of the Exchange Act by WCM, which accepts responsibility for its content. All disclaimers set out with respect to Westpac apply equally to WCM.