

## A long row to hoe NZ 2013Q2 Labour Data

- As expected, the headline Household Labour Force Survey saw modest 'pay-back' from a very strong March quarter, with low employment growth and a slight rise in unemployment.
- The bigger picture shows a gradually improving labour market, against the back-drop of solid economic momentum.
- However, plenty of slack remains in the labour market. Crucially, there was nothing in today's data to suggest that wage inflation is picking up just yet.

#### **Key results**

	Quarterly actual		Quarterly expected		Annual
	2013 Q1	2013 Q2	Market	Westpac	2013 Q2
Household Labour Force Survey					
Unemployment rate (s.a.)	6.2	6.4	6.3	6.3	-
Employment (s.a.)	1.7	0.4	0.3	0.3	0.7
Participation rate (s.a.)	67.9	68.0	67.9	67.9	-
Quarterly Employment Survey					
FTE employment (s.a.)	0.4	0.9	-	0.6	1.8
Hours paid (s.a.)	0.2	1.1	-	0.7	1.8
Private ave hourly earnings, ord time	1.0	0.4	0.6	0.7	2.4
Labour Cost Index					
Private sector, ordinary time	0.4	0.4	0.5	0.4	1.7
All sectors, ordinary time	0.4	0.4	-	0.4	1.7
Private, all sal & wage rates	0.3	0.5	0.5	0.4	1.8

Today's labour data confirmed that New Zealand's labour market is slowly improving off a weak base.

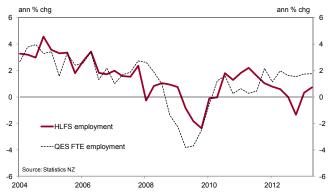
Granted, that may not have been obvious from the headlines of the Household Labour Force Survey – the unemployment rate rose a little and employment grew only modestly. But that was expected 'pay-back' after a very strong March quarter. At 6.4%, the unemployment rate is still well below last year's average of 6.9%.

Meanwhile, the Quarterly Employment Survey, which has been less volatile than the HLFS of late, showed even stronger momentum in jobs and hours than we had expected. Normally such a strong QES would point to strong GDP growth in the June quarter. However, the details that directly feed into June quarter GDP weren't quite so strong. Moreover, the QES doesn't include farm sector jobs. As such it wouldn't reflect the direct hit to economic activity from the recent drought. Accordingly, at this stage we remain comfortable forecasting just 0.3% GDP growth in the June quarter.

#### **Unemployment rate (%)**



#### **QES vs HLFS employment**



While the labour market may be improving, the data also confirmed that there is still plenty of slack remaining. The unemployment rate remains high by pre-2009 standards, and there is still very little sign of wage pressure about. Both the headlines and the details of the latest Labour Cost Index were extremely benign.

Importantly, that's more a reflection of overall low inflation than of a wage squeeze as such. Adjusted for recent low consumer price increases, real wages have actually been rising at a decent clip. But it does provide support to the RBNZ's intention to keep interest rates on hold at least through the end of this year. If anything, today's wage and unemployment data were a little softer than the Reserve Bank would have been expecting. However, the surprise was too small to cause us to change our monetary policy expectations – we continue to expect a first OCR hike in March 2014, and a steady series of increases thereafter.

#### Survey details: Household Labour Force Survey

The HLFS enjoyed a very strong quarter in March, and as expected, there was modest pay-back in the latest survey. (The removal of census work, which featured in Q1, may also have

contributed to these weak headlines.) There was a particularly big drop in 'usual' hours worked (down 1.7%) after a 2.3% surge the previous quarter. (Somewhat surprisingly, actual hours worked, which include temporary factors like overtime, fell only 0.2%.)

Some other quirks of the Household Labour Force survey persist. In particular, construction-sector employment remains puzzlingly weak given a host of other evidence of a booming construction sector. According to the HLFS, employment in the sector has increased by just 5,000 since June 2011, compared to nearly 10,000 according to the QES. It may be that the HFLS hasn't coped well with the significant population movements engendered by the Canterbury earthquakes and rebuild. The survey tracks dwellings, not people, and also doesn't include people living in hotels and other temporary accommodation.

Also, labour force participation among teenagers in education remains low after falling sharply late last year. (While overall part-time employment and labour force participation picked up in the latest survey, it wasn't in this group.) That may reflect new benefits for teenagers in education and training introduced late last year. We're now also seeing a clear downtrend in youth unemployment rates. On our estimates the unemployment rate among 15-24 year olds was 15.7%, the second-lowest since early 2009.

While questions remain around the HLFS's estimates of overall construction-related employment, the survey is clearly showing a much tighter labour market in Canterbury than elsewhere. While the unemployment rate in Canterbury rose slightly (to 4.4% on our seasonally adjusted estimates) that's still the lowest since September 2009, and the highest in the country. And labour force participation in Canterbury has been steadily rising since late 2011, and is now the highest since 2006.

#### Survey details: Quarterly Employment Survey

The HFLS unemployment rate is New Zealand's premier measure of labour market slack. However, we tend to prefer the QES as an indicator of near-term economic momentum – both because it has been less volatile than the HLFS of late, and because parts of the QES hours paid measure feed directly into Stats NZ's GDP estimates.

These numbers were pervasively strong. Filled jobs were up 0.8% in the quarter, full-time-equivalent employment rose 0.9%, and hours paid were up 1.1%. The QES's volatile average wage measure was surprisingly soft (up just 0.4%) but that still left total paid earnings up 1.2% for the quarter, continuing the solid run of roughly 1% earnings growth a quarter that we have seen for the past few quarters.

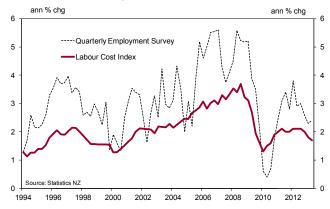
That said, as we've noted, the QES doesn't include the farm sector, which is likely to depress June quarter GDP. And the details that matter for GDP were mixed (hours paid in education were stronger than we expected, but in other services they were on the soft side).

#### Survey details: Labour Cost Index

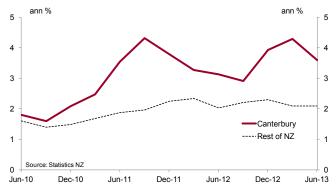
Our preferred measure of New Zealand wage inflation is the Labour Cost Index, which is less volatile than the QES average wage and less distorted by changes in the job mix or labour productivity.

On the basis of this measure there is currently very little wage pressure about. Overall this was as we anticipated – to a large extent it's just a reflection of very low overall inflation. (Adjusted for inflation, labour costs rose 1.1% over the past year, which is actually at the higher end of the range we've tended to see over the past decade.) But it was difficult to find even pockets of accelerating wage growth. Even in the Canterbury construction sector wage inflation was more sedate than in the previous survey (at 3.7%, compared to 4.3% three months ago), while outside Canterbury construction sector wage growth held steady at 2.1%. Wage growth is accelerating modestly in a handful of industries (IT and communications, property and real estate, transport, and financial services) but slowing almost everywhere else.

#### NZ LCI and QES wages



Construction sector labour costs, Canterbury and elsewhere



Felix Delbrück Senior Economist

# Westpac economics team contact details

**Dominick Stephens**, Chief Economist +64 9 336 5671

Michael Gordon, Senior Economist +64 9 336 5670

Felix Delbrück, Senior Economist +64 9 336 5668

Nathan Penny, Economist +64 9 336 5669

Any questions email: economics@westpac.co.nz

For email address changes contact: WNZResearch@westpac.co.nz

### Disclaimer

Things you should know: Each time someone visits our site, data is captured so that we can accurately evaluate the quality of our content and make improvements for you. We may at times use technology to capture data about you to help us to better understand you and your needs, including potentially for the purposes of assessing your individual reading habits and interests to allow us to provide suggestions regarding other reading material which may be suitable for you.

If you are located in Australia, this material and access to this website is provided to you solely for your own use and in your own capacity as a wholesale client of Westpac Institutional Bank being a division of Westpac Banking Corporation ABN 33 007 457 141 AFSL 233714 ('Westpac'). If you are located outside of Australia, this material and access to this website is provided to you as outlined below.

This material and this website contain general commentary only and does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material and this website may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material and this website does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. The forecasts given in this material and this website are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Transactions involving carbon give rise to substantial risk (including regulatory risk) and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. Statements setting out a concise description of the characteristics of carbon units, Australian carbon credit units and eligible international emissions units (respectively) are available at www. cleanenergyregulator.gov.au as mentioned in section 202 of the Clean Energy Act 2011, section 162 of the Carbon Credits (Carbon Farming Initiative) Act 2011 and section 61 of the Australian National Registry of Emissions Units Act 2011. You should consider each such statement in deciding whether to acquire, or to continue to hold, any carbon unit, Australian carbon credit unit or eligible international emissions unit.

#### Additional information if you are located outside of Australia

**New Zealand:** The current disclosure statement for the New Zealand division of Westpac Banking Corporation ABN 33 007 457 141 or Westpac New Zealand Limited can be obtained at the internet address www.westpac.co.nz. Westpac Institutional Bank products and services are provided by either Westpac Banking Corporation ABN 33 007 457 141 incorporated in Australia (New Zealand division) or Westpac New Zealand Limited. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

**China, Hong Kong, Singapore and India:** Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activity.

### Disclaimer continued

Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

U.K.: Westpac Banking Corporation is registered in England as a branch (branch number BR000106), and is authorised and regulated by the Australian Prudential Regulatory Authority in Australia. WBC is authorised in the United Kingdom by the Prudential Regulation Authority. WBC is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority in the United Kingdom. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority. This material and this website and any information contained therein is directed at a) persons who have professional experience in matters relating to investments falling within Article 19(1) of the Financial Services Act 2000 (Financial Promotion) Order 2005 or (b) high net worth entities, and other persons to whom it may otherwise be lawfully communicated, falling within Article 49(1) of the Order (all such persons together being referred to as "relevant persons"). The investments to which this material and this website relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this material and this website or any of its contents. In the same way, the information contained in this material and this website is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Services Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this material and this website to any third party. In particular this material and this website, website content and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction.

**U.S.:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. self-regulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.

For the purposes of Regulation AC only: Each analyst whose name appears in this report certifies that (1) the views expressed in this report accurately reflect the personal views of the analyst about any and all of the subject companies and their securities and (2) no part of the compensation of the analyst was, is, or will be, directly or indirectly related to the specific views or recommendations in this report.