

# Mixed messages

# Q3 labour market preview: 7 Nov, 10:45am

#### 1 November 2018

- We expect a modest rise in employment and an uptick in the unemployment rate to 4.6% in the September quarter.
- We also expect a pickup in wage growth, partly helped by pay settlements with the Government.
- New Zealand's labour market has become tighter over recent years, but we're only now seeing evidence of a pickup in wage pressures.
- And there are signs of a softening in labour demand, as the economy has passed its peak rate of growth.
- We're expecting both unemployment and wage growth to exceed the Reserve Bank's forecasts. But there will be little time to process these results before next Thursday's Monetary Policy Statement.

	Q2 actual	Q3 forecast	
	Quarter	Quarter	Annual
Household Labour Force Survey			
Employment growth	0.5	0.5	2.0
Unemployment rate	4.5	4.6	-
Hours worked	1.4	-0.1	2.4
Participation rate %	70.9	71.0	-

Quarterly Employment Survey			
FTE employment (s.a.)	1.0	0.5	1.9
Hours paid (s.a.)	1.1	0.5	2.2
Private avg hourly earnings	0.2	1.0	3.2

Labour Cost Index			
All sectors, ordinary time	0.5	0.7	2.0
Private sector, ordinary time	0.6	0.6	2.0
Private , all salary & wage rates	0.6	0.6	2.0

The September quarter labour market surveys, released next Wednesday, could be a mixed bag. Last quarter's surveys revealed surprisingly robust growth in employment, which was in line with the stronger GDP result. However, the fall in the unemployment rate seems to be stalling, and it actually rose slightly to 4.5% in the June quarter. We're expecting next week's figures to show more modest employment growth and another small rise in the unemployment rate.

For wages, the outlook is a little more straightforward: pay settlements in the healthcare sector favour a stronger headline result. Beyond that, there are also early signs of an acceleration in private sector wage growth at last. However, the wage data tends to evolve slowly, which makes it hard to determine if there's been a genuine change in the trend.

The labour market surveys will be released a day before the Reserve Bank's Monetary Policy Statement, so the results won't be reflected in the RBNZ's forecasts but could feature in the press release and subsequent comments by the Governor. Our forecasts of unemployment and wage growth are both a touch higher than what the RBNZ expected in its August Statement. On balance, a weaker unemployment result would probably carry more weight, given that the RBNZ's dual mandate includes contributing to maximum sustainable employment.

#### **Details**

For the Household Labour Force Survey (HLFS), we are expecting a small uptick in the unemployment rate to 4.6%. The RBNZ's August Monetary Policy Statement forecast it to hold steady at 4.5% for the September quarter, with gradual declines over subsequent quarters.

We've pencilled in a modest 0.5% rise in employment, which is in line with our forecast of a modest rise in GDP for the September quarter. But we're wary that reported employment and labour force participation in the HLFS can both jump around a lot from one guarter to the next. Annual employment growth will almost certainly slow, given that a whopping 2.2% rise in the September quarter last year will be dropping out of the calculation.

The recent indicators of labour demand have been mixed. Business confidence surveys have shown a marked drop in hiring intentions. However, the message from job

advertisements is more nuanced: vacancies are still rising, although the rate of growth has slowed over the last year. The notable exception is healthcare, where job ads have surged in recent months after a sharp increase in funding in the May Budget.

The Westpac-McDermott Miller employment confidence survey found that perceived job opportunities fell slightly in the September quarter, though they remain close to a tenyear high. This measure has tended to be a good predictor of the unemployment rate.

There is one particular factor that sways our forecast towards a rise in unemployment. The share of the workingage population receiving the jobseeker's benefit, which had been trending down for several years, has started rising again in recent quarters. There are some differences between the eligibility criteria for the benefit and the official definition of unemployment, but generally the benefit numbers and the HLFS have followed a similar trend.

The rise in benefit numbers isn't necessarily a sign of a weakening economy. There are stories that the work-ready criteria for receiving the benefit are being less rigorously enforced under the new Government. If so, this would likely result in people exiting unemployment at a slower pace, leading to a higher 'steady state' unemployment rate.

For wages, we expect a 0.7% rise in the Labour Cost Index (LCI) for all sectors. The September quarter will feature the first stage of the nurses' pay agreement, with a 6% increase in wages covering about 1% of the total workforce. We'll also see the second round of the pay equity settlement for aged care workers, though the impact will be much smaller than it was for the first round a year ago.

On our forecasts, this would see annual wage growth for all sectors pick up from 1.9% to 2.0%. However, private sector wage growth would drop from 2.1% to 2.0%, due to this year's aged care workers wage increase being smaller than last year's. In August the RBNZ was forecasting private sector wage growth to slow to 1.9%.

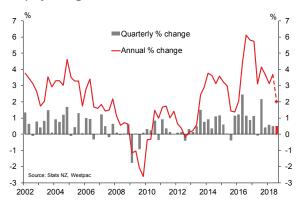
The LCI measure of wage growth tends to evolve very slowly, so even these sorts of incremental changes can be significant. The June quarter LCI showed the first signs of an acceleration in wage growth, which had been effectively static for several years up until then. There was a larger than usual increase in the minimum wage during that quarter, but we think that the pickup in wage growth extended beyond that impact.

The Quarterly Employment Survey (QES) measure of wage growth typically runs higher than the LCI measure; it's also much more variable and has a strong seasonal pattern. We're expecting a 1.2% increase across all sectors (1.0% for the private sector), which reflects the usual strong gain in September quarters and the impact of the two pay settlements.

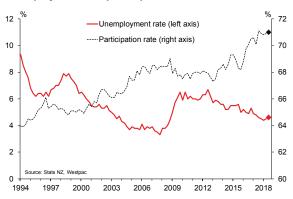
#### **Michael Gordon**

Senior Economist

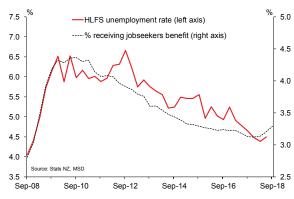
#### **Employment growth**



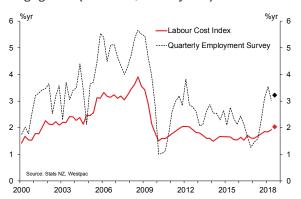
#### Unemployment and participation rates



#### Measures of unemployment



#### Wage growth (all sectors, ordinary time)



# Contact the Westpac economics team

Dominick Stephens, Chief Economist +64 9 336 5671 Michael Gordon, Senior Economist +64 9 336 5670 Satish Ranchhod, Senior Economist +64 9 336 5668 Anne Boniface, Senior Economist +64 9 336 5669 Paul Clark, Industry Economist +64 9 336 5656 Any questions email: economics@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

### **Disclaimer**

#### Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

#### Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

#### Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either Westpac or Westpac New Zealand Limited ("WNZL"). Any product

or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac. co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BR00106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by

# **Disclaimer** continued

the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

#### **Investment Recommendations Disclosure**

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication, Westpace has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce.

Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of  $% \left( 1\right) =\left( 1\right) \left( 1$ investment recommendations.

- Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a "need to know" policy;
- (v) documented and well defined procedures for dealing with conflicts of interest:
- steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

**U.S.:** Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or adverse effect on the value of or income from such securities or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. selfregulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.