Land transport: Driving success

A brief look at the quality of our rail and road infrastructure.

13 October 2017



CROSS

GIVE

- The World Economic Forum's most recent Global Competitiveness Index shows that firms in New Zealand think that our road and rail networks are not up to scratch.
- Significant levels of investment have recently expanded the capacity and condition of these networks.
- But this has not been enough to address past underinvestment and as a consequence network performance has deteriorated during the current economic cycle.
- Even if economic growth softens, changing demographics, structural changes to the economy, advances in technology and broader environmental considerations will ensure that our appetite for travel keeps growing.
- Greater investment is needed if we are to stop playing catch-up and deliver a transport system capable of addressing future demand.

Paul Clark Industry Economist

Context

The World Economic Forum's (WEF) recently published global competitiveness index (GCI) report for 2017-18 ranks New Zealand the 13th most competitive out of 137 countries.

The country scores highly across a number of dimensions of competitiveness. It receives top marks for the sophistication of its financial markets, it is rated highly on the efficiency of its labour markets, and beats most other countries on health and primary education indicators.

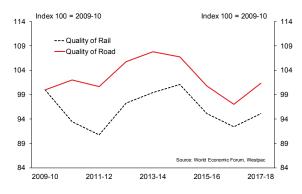
However, the GCI also shows that firms in New Zealand are dissatisfied with the state of our land transport system. Indeed, the quality of our road and rail networks was identified as one of a number of weak spots in our overall competitiveness.

Transport perceptions - GCI rankings

The GCI ranks the quality of our road network 40th – ahead of Ireland and China and a little behind Estonia and Swaziland. It ranks the quality of our rail network even lower at 46th, putting New Zealand behind Poland and Hungary, although just ahead of South Africa and Swaziland who come in at 46th and 47th, respectively. New Zealand's natural peer group, i.e. countries which it typically compares to in other surveys, all sit higher in the index.

This not a one-off – for a number of years an inadequate supply of infrastructure has been seen by firms as being the biggest hurdle for doing business in New Zealand. Figure 1 shows GCI scores (which underpin the rankings) for road and rail infrastructure indexed back to 2009-10. It suggests that although there have been some fluctuations, firms operating in New Zealand rate the quality of our roads in 2017-18 as being about the same as they did in 2009-10. In other words, no change in quality over the past 8 years. The picture is worse for the rail – business opinion has deteriorated over the years and despite a slight pick-up in 2017-18, remains below that of 2009-10.





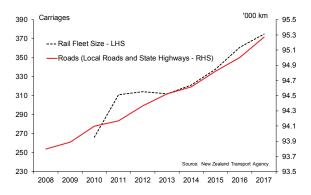
The importance of a high quality land transport network cannot overstated. Road and rail networks provide accessibility to different parts of the country as well as to the rest of the world. They link people to jobs and products to markets. Moreover, they underpin supply chains and logistics; and support domestic and international trade. When working well, they make can make a significant contribution to New Zealand's economy. When they are not, they can constrain economic growth and prosperity.

So what does the evidence say about the quality of our road and rail networks? Specifically, how extensive are they and what condition are they in?

Transport realities - extensiveness

New Zealand's road network is 95,000 kilometres in length, of which 11,000 kilometres is state highways and remainder, local roads. As can be seen in Figure 2, the length of the road network has grown by about 1,500 kilometres over the past 10 years, increasing by an average 0.2% per year.

Figure 2: Road and rail capacity



About 82% of this road network (87% of local roads and 45% of state highways) is now open to high productivity motor vehicles (HPMVs). These vehicles, which have a carrying capacity of more than 44 tonnes (up to a maximum of 62 tonnes), help freight operators move more freight with fewer truck trips at lower cost. Not surprisingly, the use of HPMV's has grown steadily and now accounts for well over 30% of heavy commercial travel.

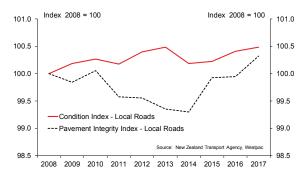
Rail is slightly different. The network is made up of 4,100 kilometres of track and this has been relatively stable for some time. What has changed, however, is the electrification of Auckland rail system and related upgrades to existing infrastructure. As a result of this about 589 kilometres of rail infrastructure across New Zealand is now electrified. Figure 2 also shows that the number of train carriages has grown steadily in recent years, increasing by an average of 5% per annum over the last decade on the back of improvements to the network in Auckland and the replacement of ageing rolling stock in Wellington.

Another way of looking at extensiveness is to observe how different transport networks work together within a system. While some progress has been made on integrating rail and road based public transport, particularly in Auckland, there has been limited progress on freight – almost 85% of which is moved around by road. There is good reason for this. Road is not only cheaper than rail, it also provides a convenient door-to-door service. This is even more so given the introduction of HPMVs. By contrast, rail typically involves road-bridging freight to a public freight yard or container-transfer facility, or investing in and servicing customer rail sidings. Either of these takes time, money and logistic effort. This counts against rail, not just in a competitive sense but also in terms of its ability to complement road. That's not to say that possibilities do not exist - the New Zealand Transport Agency and Kiwirail together with sector partners are actively looking at ways to improve road and rail integration, but more needs to be done. The key is to improve the competitiveness of rail freight and until that happens the possibility of a fully integrated transport system seems quite far off.

Transport realities - condition

The standard approach to assessing the condition of a transport network is look at its physical characteristics to determine whether it is able to deliver the levels of service for which it was designed. Using this approach, we would argue that things have improved in recent years.

Rail data is pretty hard to come by, so we have focused on road infrastructure, particularly the 84 000 kilometres of local roads (which takes just over 50% of all road based travel). As can be seen from Figure 3, indicators of pavement integrity and condition for New Zealand's local roads have shown an improving trend since 2014 (reversing declines from previous years). Published data from the New Zealand Transport Agency also indicates that the surface condition of the state highway network has been maintained at optimal levels for a number of years. This is despite large increases in demand for travel and reflects the impact of best in class asset management practices, evidenced by ongoing maintenance, renewal and operations activity.





However, if we define condition in terms of whether road or rail is meeting the demands placed upon it then a very different picture emerges. Figure 4 compares the capacity of the road network with demand for travel (expressed as vehicle kilometres travelled) indexed back to 2008. It clearly shows that while the supply of transport capacity has edged higher in recent years, it hasn't kept pace with growth in travel demand which has been underpinned by a relatively strong domestic economic performance (in turn supported by above trend population gains).

This is despite the fact that the country spends over \$5bn a year on land transport and has done so for over decade. The biggest chunk of this spending goes on road and rail.

However, much of this spending has been focused on addressing an infrastructural deficit caused by chronic underinvestment in the 1980s and 1990s. In doing so, it has increased the capacity of the network and helped to maintain it in tip top condition. But this hasn't been enough to ensure that the network is always able to handle some of the large increases in traffic that have accompanied the current economic cycle – at least not without some deterioration in network performance.

Figure 4: Supply of network capacity vs demand for travel

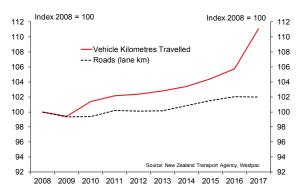


Figure 5 shows that as travel demand has increased, capacity utilisation (expressed as vehicle kilometres travelled per kilometre of road length) has risen (much in line with the economy as a whole). Other indicators of capacity utilisation, such as the Austroad's measure of network productivity, reflect a similar pattern.

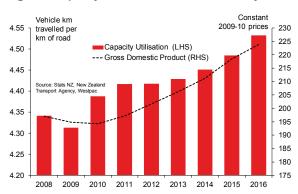


Figure 5: Capacity utilisation vs economic activity

A consequence of this increase in capacity utilisation has been a deterioration in customer levels of service, evidenced by a reduction in the ability to predict travel times between origins and destinations. According to the New Zealand Transport Agency, the percentage of journeys deemed to be predictable fell from 80% in 2014 to 70% in 2015/16 across our three major urban centres.

For businesses, this lack of predictability is very real – it implies higher transport costs, a possible loss of competitiveness and the potential for reduced profitability. It is also likely to have been the key reason why firms in New Zealand continue to view road and rail transport in such a poor light.

Final Stop

There has actually been some big increases in investment over the past 10 years, which have demonstrably increased the extensiveness and improved the condition of our land transport networks.

Despite this investment, the evidence presented here shows that the network is not keeping pace with the growing demands being placed upon it, perhaps due to a legacy of under investment in the latter part of the 20th century. This presumably explains why firms gave a downbeat assessment in the GCI.

Greater investment is needed if we are to stop playing catch-up and deliver a transport system capable of addressing future demand. Even if economic growth starts to slow, our appetite for travel is likely to increase further, underpinned by demographic and structural economic changes, rapid advances in technology and deepening environmental considerations.

The challenge then is to anticipate what demand for travel will look like in the future and invest accordingly. Only then will we get to a point where transport infrastructure is viewed more as an enabler rather than a problematic factor for doing business in New Zealand.

Paul Clark

Industry Economist

Contact the Westpac economics team

Dominick Stephens, Chief Economist +64 9 336 5671 Michael Gordon, Senior Economist +64 9 336 5670 Satish Ranchhod, Senior Economist +64 9 336 5668 Shyamal Maharaj, Economist +64 9 336 5669 Paul Clark, Industry Economist +64 9 336 5656

Any questions email: economics@westpac.co.nz

Past performance is not a reliable indicator of future performance. The forecasts given in this document are predictive in character. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Disclaimer

Things you should know

Westpac Institutional Bank is a division of Westpac Banking Corporation ABN 33 007 457 141 ('Westpac').

Disclaimer

This material contains general commentary, and market colour. The material does not constitute investment advice. Certain types of transactions, including those involving futures, options and high yield securities give rise to substantial risk and are not suitable for all investors. We recommend that you seek your own independent legal or financial advice before proceeding with any investment decision. This information has been prepared without taking account of your objectives, financial situation or needs. This material may contain material provided by third parties. While such material is published with the necessary permission none of Westpac or its related entities accepts any responsibility for the accuracy or completeness of any such material. Although we have made every effort to ensure the information is free from error, none of Westpac or its related entities warrants the accuracy, adequacy or completeness of the information, or otherwise endorses it in any way. Except where contrary to law, Westpac and its related entities intend by this notice to exclude liability for the information. The information is subject to change without notice and none of Westpac or its related entities is under any obligation to update the information or correct any inaccuracy which may become apparent at a later date. The information contained in this material does not constitute an offer, a solicitation of an offer, or an inducement to subscribe for, purchase or sell any financial instrument or to enter a legally binding contract. Past performance is not a reliable indicator of future performance. Whilst every effort has been taken to ensure that the assumptions on which the forecasts are based are reasonable, the forecasts may be affected by incorrect assumptions or by known or unknown risks and uncertainties. The ultimate outcomes may differ substantially from these forecasts.

Country disclosures

Australia: Westpac holds an Australian Financial Services Licence (No. 233714). This material is provided to you solely for your own use and in your capacity as a wholesale client of Westpac.

New Zealand: In New Zealand, Westpac Institutional Bank refers to the brand under which products and services are provided by either

Westpac or Westpac New Zealand Limited ("WNZL"). Any product or service made available by WNZL does not represent an offer from Westpac or any of its subsidiaries (other than WNZL). Neither Westpac nor its other subsidiaries guarantee or otherwise support the performance of WNZL in respect of any such product. The current disclosure statements for the New Zealand branch of Westpac and WNZL can be obtained at the internet address www.westpac. co.nz. For further information please refer to the Product Disclosure Statement (available from your Relationship Manager) for any product for which a Product Disclosure Statement is required, or applicable customer agreement. Download the Westpac NZ QFE Group Financial Advisers Act 2008 Disclosure Statement at www.westpac.co.nz.

China, Hong Kong, Singapore and India: This material has been prepared and issued for distribution in Singapore to institutional investors, accredited investors and expert investors (as defined in the applicable Singapore laws and regulations) only. Recipients in Singapore of this material should contact Westpac Singapore Branch in respect of any matters arising from, or in connection with, this material. Westpac Singapore Branch holds a wholesale banking licence and is subject to supervision by the Monetary Authority of Singapore. Westpac Hong Kong Branch holds a banking license and is subject to supervision by the Hong Kong Monetary Authority. Westpac Hong Kong branch also holds a license issued by the Hong Kong Securities and Futures Commission (SFC) for Type 1 and Type 4 regulated activities. This material is intended only to "professional investors" as defined in the Securities and Futures Ordinance and any rules made under that Ordinance. Westpac Shanghai and Beijing Branches hold banking licenses and are subject to supervision by the China Banking Regulatory Commission (CBRC). Westpac Mumbai Branch holds a banking license from Reserve Bank of India (RBI) and subject to regulation and supervision by the RBI.

UK: The contents of this communication, which have been prepared by and are the sole responsibility of Westpac Banking Corporation London and Westpac Europe Limited. Westpac (a) has its principal place of business in the United Kingdom at Camomile Court, 23 Camomile Street, London EC3A 7LL, and is registered at Cardiff in the UK (as Branch No. BRO0106), and (b) authorised and regulated by the Australian Prudential Regulation Authority in Australia. Westpac is authorised in the United Kingdom by the Prudential Regulation Authority. Westpac is subject to regulation by the

Disclaimer continued

Financial Conduct Authority and limited regulation by the Prudential Regulation Authority. Details about the extent of our regulation by the Prudential Regulation Authority are available from us on request. Westpac Europe Limited is a company registered in England (number 05660023) and is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and the Prudential Regulation Authority.

This communication is being made only to and is directed at (a) persons who have professional experience in matters relating to investments who fall within Article 19(5) of the Financial Services and Markets Act 2000 (Financial Promotion) Order 2005 (the "Order") or (b) high net worth entities, and other persons to whom it may otherwise lawfully be communicated, falling within Article 49(2)(a) to (d) of the Order (all such persons together being referred to as "relevant persons"). Any person who is not a relevant person should not act or rely on this communication or any of its contents. The investments to which this communication relates are only available to and any invitation, offer or agreement to subscribe, purchase or otherwise acquire such investments will be engaged in only with, relevant persons. Any person who is not a relevant person should not act or rely upon this communication or any of its contents. In the same way, the information contained in this communication is intended for "eligible counterparties" and "professional clients" as defined by the rules of the Financial Conduct Authority and is not intended for "retail clients". With this in mind, Westpac expressly prohibits you from passing on the information in this communication to any third party. In particular this communication and, in each case, any copies thereof may not be taken, transmitted or distributed, directly or indirectly into any restricted jurisdiction. This communication is made in compliance with the Market Abuse Regulation (Regulation(EU) 596/2014).

Investment Recommendations Disclosure

The material may contain investment recommendations, including information recommending an investment strategy. Reasonable steps have been taken to ensure that the material is presented in a clear, accurate and objective manner. Investment Recommendations for Financial Instruments covered by MAR are made in compliance with Article 20 MAR. Westpac does not apply MAR Investment Recommendation requirements to Spot Foreign Exchange which is out of scope for MAR.

Unless otherwise indicated, there are no planned updates to this Investment Recommendation at the time of publication. Westpac has no obligation to update, modify or amend this Investment Recommendation or to notify the recipients of this Investment Recommendation should any information, including opinion, forecast or estimate set out in this Investment Recommendation change or subsequently become inaccurate.

Westpac will from time to time dispose of and acquire financial instruments of companies covered in this Investment Recommendation as principal and act as a market maker or liquidity provider in such financial instruments.

Westpac does not have any proprietary positions in equity shares of issuers that are the subject of an investment recommendation.

Westpac may have provided investment banking services to the issuer in the course of the past 12 months.

Westpac does not permit any issuer to see or comment on any investment recommendation prior to its completion and distribution.

Individuals who produce investment recommendations are not permitted to undertake any transactions in any financial instruments or derivatives in relation to the issuers covered by the investment recommendations they produce. Westpac has implemented policies and procedures, which are designed to ensure conflicts of interests are managed consistently and appropriately, and to treat clients fairly.

The following arrangements have been adopted for the avoidance and prevention of conflicts in interests associated with the provision of investment recommendations.

- (i) Chinese Wall/Cell arrangements;
- (ii) physical separation of various Business/Support Units;
- (iii) and well defined wall/cell crossing procedures;
- (iv) a "need to know" policy;
- (v) documented and well defined procedures for dealing with conflicts of interest;
- (vi) steps by Compliance to ensure that the Chinese Wall/Cell arrangements remain effective and that such arrangements are adequately monitored.

U.S.: Westpac operates in the United States of America as a federally licensed branch, regulated by the Office of the Comptroller of the Currency. Westpac is also registered with the US Commodity Futures Trading Commission ("CFTC") as a Swap Dealer, but is neither registered as, or affiliated with, a Futures Commission Merchant registered with the US CFTC. Westpac Capital Markets, LLC ('WCM'), a wholly-owned subsidiary of Westpac, is a broker-dealer registered under the U.S. Securities Exchange Act of 1934 ('the Exchange Act') and member of the Financial Industry Regulatory Authority ('FINRA'). This communication is provided for distribution to U.S. institutional investors in reliance on the exemption from registration provided by Rule 15a-6 under the Exchange Act and is not subject to all of the independence and disclosure standards applicable to debt research reports prepared for retail investors in the United States. WCM is the U.S. distributor of this communication and accepts responsibility for the contents of this communication. All disclaimers set out with respect to Westpac apply equally to WCM. If you would like to speak to someone regarding any security mentioned herein, please contact WCM on +1 212 389 1269. All disclaimers set out with respect to Westpac apply equally to WCM.

Investing in any non-U.S. securities or related financial instruments mentioned in this communication may present certain risks. The securities of non-U.S. issuers may not be registered with, or be subject to the regulations of, the SEC in the United States. Information on such non-U.S. securities or related financial instruments may be limited. Non-U.S. companies may not subject to audit and reporting standards and regulatory requirements comparable to those in effect in the United States. The value of any investment or income from any securities or related derivative instruments denominated in a currency other than U.S. dollars is subject to exchange rate fluctuations that may have a positive or related derivative instruments.

The author of this communication is employed by Westpac and is not registered or qualified as a research analyst, representative, or associated person under the rules of FINRA, any other U.S. selfregulatory organisation, or the laws, rules or regulations of any State. Unless otherwise specifically stated, the views expressed herein are solely those of the author and may differ from the information, views or analysis expressed by Westpac and/or its affiliates.